



## Cochin International Airport

### Overview of the company

Cochin International Airport (CIAL) is the first green field airport in the country built with Public-Private partnership. It is the World's first airport fully powered by solar energy. For this reason it has won international accolade including "The Champions of the Earth Award-2018" from United Nations. At present the total installed capacity of solar power plants at CIAL is 40MWp.

Mr.V.J.Kurian IAS is the founder managing director of the company and the project itself is his brain child. With the guidance and patronage of Late Mr.K.Karunakaran, former Chief Minister of Kerala, Mr.Kurian could materialize a never before idea of building an international airport with public private partnership. He was responsible for the entire project from conception to making the company a runaway success.

The company showcases a sustainable business model which always adheres to people, community and culture.

There are 24 airline companies operate from the airport today, which facilitates direct connectivities to GCC, Sri Lanka, Singapore, Thailand and Malaysia. The MRO facility by CIASL, a fully owned subsidiary of CIAL, has obtained certifications from DGCA,-India, GCAA-UAE; SLCAA-Sri Lanka and is providing engineering services to Sri Lankan Airlines, Etihad, Gulf Air etc.

Ever since commercial operations started on 10th June 1999 with International flight to Dammam, CIAL, has grown rapidly becoming the 4th largest International Airport in India in terms of international passenger traffic in just four years. CIAL recorded a cumulative annual growth rate of nearly 20% in the initial 8 years and thereafter at 12% with annual passenger traffic touching 7.7 million in 2015-16.

The airport handled 8.9 million passengers during 2016-17 and the weekly aircraft movements stand around 1200. For the first time in its history, the passenger volume for a single financial year (2017-18) touched 10 million on 28th March 2018. Domestic traffic in the second quarter of Financial Year 2020-21 is expected to reach 1,00,000-1,25,000 daily passengers.

Kochi in Kerala is witnessing unprecedented growth. Kochi has become the business hub of Kerala and is witnessing a number of mega projects like LNG terminal, International Cargo Container Terminal etc. Studies in tourism sector show a annual growth of 7% in foreign tourists and 9% in domestic tourists. Kerala Government's Vision 2025 sets its targets.

<b>Year</b>	<b>Foreign Tourist</b>	<b>Domestic Tourist</b>
2011-12	411000	124044000
2016-17	567000	19085000
2021-22	808000	29365000

The company has been paying dividend from 2003-04 and with the year 2019-20, the total dividend pay-out has touched 282%. The company has been paying dividend from 2003-04 and with the year 2019-20, the total dividend pay-out has touched 282%.

## **CIAL Performance**

### **Aircraft Movement**

Year	Aircraft Movement		Total
	International Sector	Domestic Sector	
2019-20	29,309	38,441	67,750
2018-19	30,840	41,031	71,871
2017-18	32,947	36,718	69,665
Increase/Decrease in Nos 18-19 & 19-20	(1,531)	(2,590)	(4,121)
Increase / (Decrease) in % 18-19 & 19-20	(4.96%)	(6.31%)	(5.73%)

### **Passenger Movement**

Year	Passenger Movement		Total
	International Sector	Domestic Sector	
2019-20	47,00,293	50,10,380	97,10,673
2018-19	49,32,265	52,68,824	1,02,01,089
2017-18	52,29,306	48,89,758	1,01,19,064
Increase/Decrease in Nos 18-19 & 19-20	(2,31,972)	(2,58,444)	(4,90,416)
Increase / (Decrease) in % 18-19 & 19-20	(4.70%)	(4.91%)	(4.81%)

### **Cargo Movement (in MTs)**

Year	International			Domestic		
	Import	Export	Total	Receipt	Despatch	Total
2019-20	10,855	47,727	58,582	10,994	4,013	15,007
2018-19	11,993	49,454	61,447	11,087	3,831	14,918
2017-18	6,068	62,794	68,862	9,765	3,658	13,423
Increase / (Decrease) in MTs (between 18-19 and 19-20)			(2,865)			89
Increase / (Decrease) in % (between 18-19 and 19-20)			(4.66)			0.60

## **Company Business**

Cochin International Airport has in all 5 subsidiaries. Apart from maintaining and running an airport which is done through Cochin International Airport Limited, the following given below are the purpose for which they are formed and the business they are into.

### 1. Cochin International Aviation Services Limited

It does the work of maintenance of Aircraft, Repair and Overhaul Services and it is also engaged in Aviation training. CISL currently taking Line Maintenance Services for the

international flights running from CIAL. It does the work of maintenance of Aircraft, Repair and Overhaul Services and it is also engaged in Aviation training. CIAL currently taking Line Maintenance Services for the international flights running from CIAL.

## 2. Air Kerala International Services Limited

The primary objective of forming this subsidiary is to make international low-cost airlines for the Keralites who are living in the Middle-East.

## 3. CIAL Infrastructure Limited

(CIL) was incorporated in the year 2012 to broaden the horizons of CIAL to exploit the opportunities in the power and other infrastructure sectors. CIL has already commissioned 40 MWp solar power plant at the Airport premises and that enabled the company to continue the status of world's first fully solar powered airport.

During the financial year 2020-21, CIL can commission 12 MWp solar power plant at Payyannur. Further, the construction works of Arippara SHEP (4.5 MWp capacity) is also in final stages and the same can be commissioned during the current financial year.

## 4. CIAL Dutyfree and Retail Services Limited

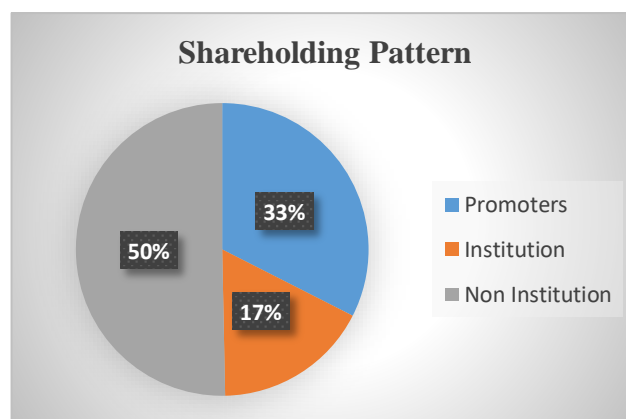
CDRSL is a wholly owned public limited company of CIAL. The Company was incorporated on the 01st day of March 2016, in order to clasp the maximum benefits deriving out of the duty free and travel retail business. CDRSL was established with the major objective to expand the duty free operations far beyond the limits of Cochin Airport to the several travel destinations spread across the world. CIAL Dutyfree shops are currently running profitable.

## 5. Kerala Waterways and Infrastructures Limited

KWIL was incorporated on 03rd October 2017 jointly by Government of Kerala and Cochin International Airport Limited. The Company was established with the major objective to facilitate the development of an Inland Waterway from Kovalam to Bakel. The waterway from Kovalam to Bakel is proposed to be developed in three phases.

### **Shareholding Pattern**

<b><u>Particulars</u></b>	<b><u>% of Total Shares</u></b>
<b><u>A. Promoters</u></b>	
(1) Indian	32.48
(2) Foreign	-
<b><u>Total Shareholding of Promoters (A) =</u></b>	<b>32.48</b>
<b><u>B. Public Shareholding</u></b>	
1. Institutions (includes banks/FI, PSUs)	17.20
2. Non Institutions (includes Indian Body Corporate, Residential Individuals and others)	50.32
<b><u>Total Public Shareholding (B) =</u></b>	<b>67.52</b>
<b><u>C. Shares held by Custodian for GDRs &amp; ADRs</u></b>	-
<b><u>Grand Total (A+B+C)</u></b>	<b>100</b>



It was noted that in Cochin International Airport Ltd, the promoter's shares were not pledged.

Shareholding Pattern of top ten Shareholders as on 31/03/2020 (other than Directors, Promoters and Holders of GDRs and ADRs):

Shareholder	No.of Shares	% of Shareholders
Synthite Industries Limited	2,49,84,020	6.53%
BPCL	1,31,25,000	3.43%
Housing and Urban Development Corporation	1,25,68,829	3.83%
Air India Limited	1,25,00,000	3.27%
SBI	1,25,00,000	3.27%
Federal Bank Limited	75,00,000	1.960%
Bavaguthu Raghuram Shetty	76,25,698	1.993%
Khadeeja Zeenath	60,00,000	1.568%
Shabira Yusuffali	55,30,284	1.45%
Amina Mohammed Ali	50,27,532	1.31%

### **Promoters and Management**

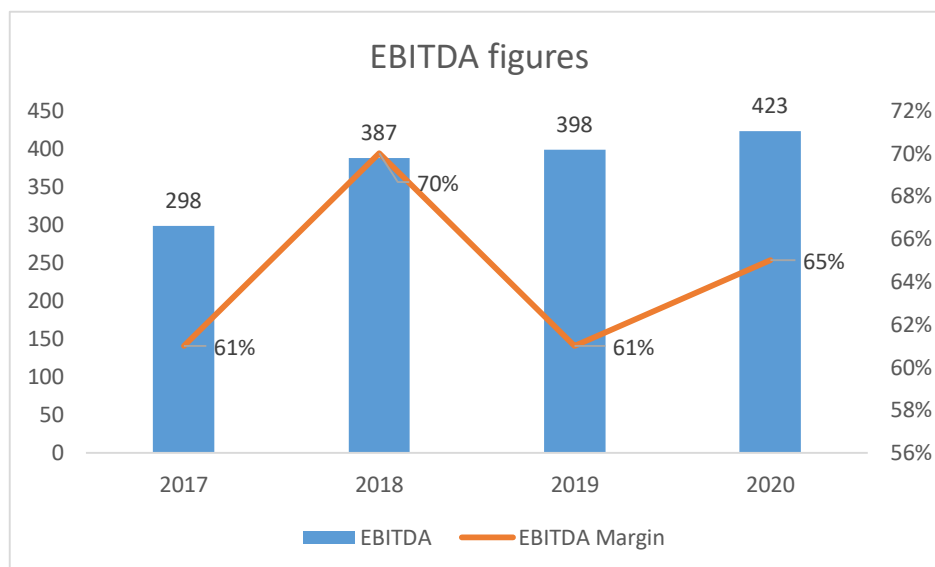
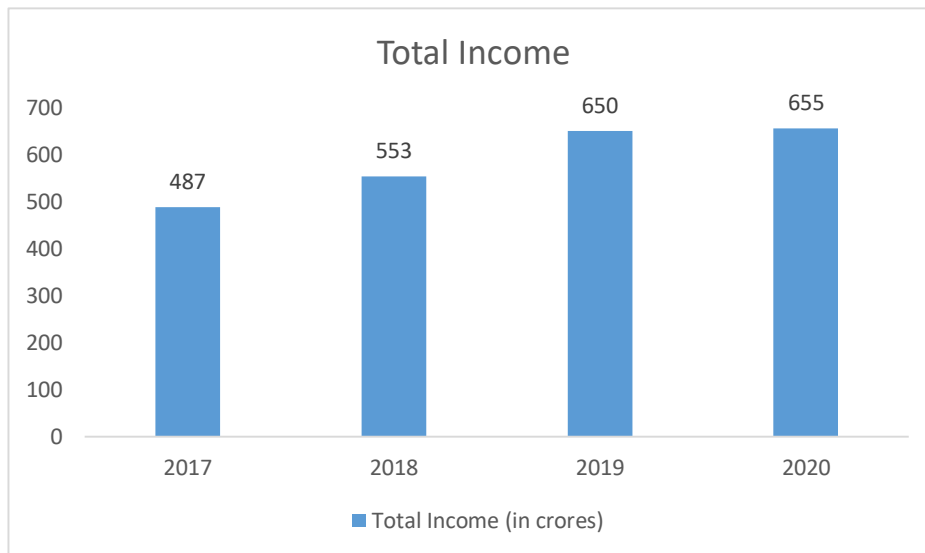
The composition and category of the members are given below:

1. Dr. T.M. Thomas Isaac - Chairman Non-Executive Director
2. Sri. C.V. Jacob - Member Non-Executive Director
3. Smt. A.K. Ramani - Member Independent Director
4. Sri. V.J. Kurian - Member Managing Director

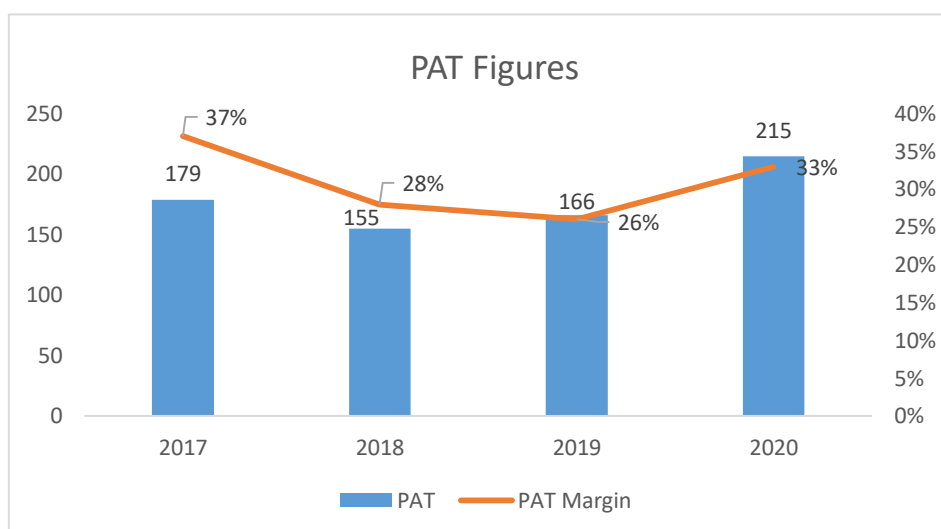
## Financial Overview

CIAL is having share capital of Rs.382.57 Cr with over 19,000 shareholders from 31 countries.

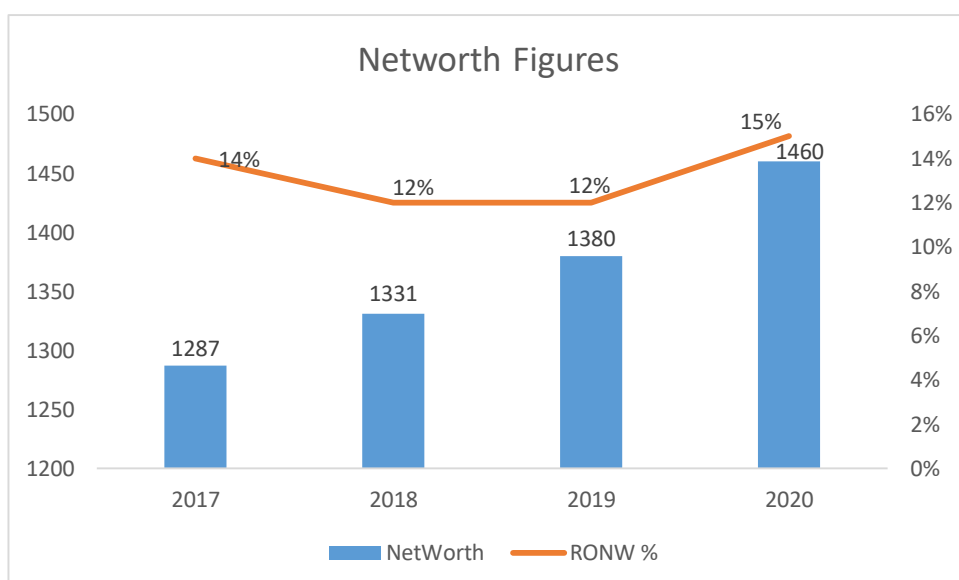
## Standalone Financials of CIAL



Note: EBITDA figures in crore and EBITDA Margin in %



Note: PAT figures in crore and PAT Margin in %



Note: Networth figures in crore and RONW in %

### About the Subsidiaries

Sr No	Particulars	<u>Details (figures as on FY 2020)</u>				
		Cochin International Aviation Services Limited	CIAL Infrastructures Limited	Air Kerala International Services Limited	CIAL Dutyfree and Retail Services Limited	Kerala Waterways and Infrastructures Limited
1.	Name of the subsidiary	Cochin International Aviation Services Limited	CIAL Infrastructures Limited	Air Kerala International Services Limited	CIAL Dutyfree and Retail Services Limited	Kerala Waterways and Infrastructures Limited
	Share Capital	75,31,94,000	1,55,33,46,220	1,06,41,200	7,00,700	8,82,00,070
3.	R & S	(16,97,63,460)	44,74,08,000	(1,49,76,220)	20,53,16,750	(50,42,220)
4.	Balance Total	62,02,04,730	2,53,27,22,000	12,36,680	94,91,56,210	8,91,88,470
5.	Turnover	20,65,50,740	32,36,92,000	83,490	2,33,33,00,530	9,48,810
6.	PBT	8,26,26,610	6,52,23,000	49,740	12,30,58,890	(23,15,960)
7.	Tax expense	Nil	1,17,97,000	12,980	3,11,02,500	Nil
8.	PAT	8,26,26,610	5,34,26,000	36,760	9,19,56,390	(23,15,960)

## **Findings**

- The networth of the company is at an increasing trend and in FY 2020 has increased to Rs.1460 crore as compared to previous year Rs. 1380 crore
- The PAT Margin in FY2019 and FY 2020 is 26% and 33% respectively
- The gross revenue of CIAL in 2019 was Rs. 598.56 crore and in FY 2020 it was Rs. 632 crore
- The total income of CIAL in FY 2019 and FY 2020 is Rs. 650 crores and Rs. 655 crore respectively
- There are 5 subsidiaries of CIAL with CIAL Dutyfree and Retail Services Limited being the most profitable one which is Rs. 9,19,56,390